



Research and Development

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Research and Development can have many stages. Coming up with a new product can be fun but take time. Appropriate monies need to be allotted to ensure the product is one that you can be proud to sell. During this process we may produce product that is not what you want in the end but may be marketable. We are dedicated to continuing to work until the product is what you are looking for. Below we have outlined some of the steps needed as well as the costs that may be associated.

1. Recipe development: \$65/hour_While we have many in house recipes we recognize you may want to design your own. \$65/hour will be charged for all time related to recipe development including working with seasoning suppliers and doing trial batches in our test kitchen. Products containing an allergen must be run under a special Allergen plan that requires additional sanitation above our normal standards which is also charged to the customer. We are happy to work with a recipe you have developed under a non-disclosure agreement. Time to secure ingredients for items we do not already stock will be charged.
2. Label Development: \$65/hour. A separate white paper covers many different labeling options. To get test batches out, an ingredient list will be used to develop a new label. Depending on the product type that might also require USDA submission which is a more time consuming process.
3. HACCP design: To be labeled as a USDA product we will need to have a HACCP (Hazard Analysis Critical Control Plan) in place prior to running an inspected batch. New products often need new HACCP plans. \$65/hour
4. Microbial Sampling: Testing may be needed for water activity or bacteria depending on the product type. A quotation will be given for specific needs.
5. Nutritional labeling: As a small manufacturer we are currently exempt from nutritional labeling requirements (Under \$10M in sales and under 100,000 lbs of any given product). We recognize you may want to offer this to your customer. The cost will be \$65 to fill out the necessary paperwork and \$75 for the label creation itself.
6. UPC codes: We can obtain a UPC code for your retail needs. \$75 will be charged for the UPC itself. \$65/hour for creation will be charged.
7. Package Design: We are happy to help coordinate with a professional in packaging to best meet your needs.
8. Sampling and surveying: Available for \$65/hour. We are proud to be a partner in helping you bring your product to market. Please let us know how we can best help make the next food product happen.

“Rejuvenating the Land One Farm at a Time”

9572 W County Road 650 S Colfax, IN 46035, Ph. (765) 324-2161

www.thisoldfarm.com

info@thisoldfarminc.com